



# 2004 Regional Training

Presented by: **T-TAP** Training & Technical Assistance for Providers

**ODEP** Office of Disability Employment Policy, U.S. Department of Labor

## Self Employment: People Who Own Themselves

Presenter: Cary Griffin -- Virginia Commonwealth Univ., Institute for Community Inclusion, Univ. of Massachusetts Boston

August 12, 2004, 8:45 a.m. - 4:00 p.m. -- Holiday Inn Hotel and Suites, 75 S. 37th Ave., St. Cloud MN

### Learning Objectives:

Upon completion of the workshop participants will:

1. Understand Self Employment as one possible vocational option among many;
2. Learn a variety of collaborative funding and resource opportunities available to prospective business owners with disabilities;
3. Learn the advantages that self employment has over wage employment in the personal acquisition of wealth and equity;
4. Explore the role of community rehabilitation in self employment for individuals with a disability.

### Overview of the Session:

This session exposes the many myths of self employment for individuals with a disability. Cary Griffin uses numerous examples to demonstrate business feasibility, licensing structures, marketing approaches, financing opportunities, pricing, rehabilitation and natural supports, and how to get started. A planning map is provided to assist participants in the critical thinking that any business start-up will need to be successful.

### Target Audience:

- community rehabilitation personnel,
- employment specialists,
- vocational rehabilitation counselors
- others interested in community competitive employment

### Speaker -- Cary Griffin:

Cary Griffin is Sr. Partner at Griffin-Hammis Associates, a full service consultancy specializing in building communities of economic cooperation, creating high performance organizations, and focusing on disability and employment. Cary served as Dir. of Adult Community Services & Supports at the Rural Institute at the University of Montana, and is the former Exe. Dir. of the Region VIII CRP-RCEP at the Center for Technical Assistance & Training (CTAT), which he founded at the Univ. of Northern Colorado in 1989. Recently, Cary has been instrumental in designing self-employment protocols and training for individuals, schools, agencies, and states.

### Payment Options: Cost is \$85.00 per person

1. Mail the registration form and this flyer with your check made payable to Virginia Commonwealth University. Attention: Dita Batteau, VCU-RRTC, PO Box 842011, Richmond, VA 23284-2011.
2. Fax the registration form and this flyer with a copy of your agency's purchase order to 804-828-2193. We must have a copy of the purchase order to process your request.
3. Call Dita Batteau at 804-827-0740 to pay by credit card.

### Additional Information or to Register Online Contact:

Teri Blankenship  
<tcbanke@vcu.edu>  
(804) 828-2197 Voice  
(804) 828-2494 TTY  
<http://www.vcu.edu/rrtcweb/cyberu/>

Meeting room information will be sent once the registration form is received.  
You will need to make your own hotel reservations.  
1-320-253-9000  
Email: [guestservices@histcloud.com](mailto:guestservices@histcloud.com)

Workshop Registration Form -- August 12, 2004

## Self Employment: People Who Own Themselves

Please complete in full and mail or fax promptly. Registration is limited to 75 individuals. Cost is \$85 per person. **No refund for nonattendance after Friday, August 6, 2004.**

Payment Type: (Check Method of Payment)    Check:\_\_\_\_    Purchase Order:\_\_\_\_    Credit Card:\_\_\_\_    Payment Amount:\_\_\_\_\_

You MUST fax a copy of the purchase order to (804) 828-2193. If paying by credit card, you must contact Dita Batteau (804) 827-0740.

Checks should be made payable to Virginia Commonwealth University.

Virginia Commonwealth University  
PO Box 842011  
Richmond, VA 23284-2011

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No.: \_\_\_\_\_ E-mail: \_\_\_\_\_

Organization: \_\_\_\_\_

Accommodation Needs: \_\_\_\_\_

Please type additional names on a separate piece of paper if registering more than one individual. Thanks!

If you have additional questions, please contact Grant Revell, [wgrevell@mail1.vcu.edu](mailto:wgrevell@mail1.vcu.edu), (804) 828-6989.

# T-TAP Training & Technical Assistance for Providers

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T-TAP is funded by the Office of Disability Employment Policy (ODEP), U.S. Department of Labor. The mission of T-TAP, is to assist Community Rehabilitation Programs and other community-based service providers in evolving their programs to integrated employment outcomes for individuals with disabilities. The intent is to facilitate employment in non-stereotypical jobs that pay at least minimum wages through the use of customized employment strategies and individual choice.

This regional training is one of the opportunities offered by T-TAP. In addition, the project identifies five agencies each year to receive intensive technical assistance for systems change. Live web cast series, CD's, and an online course on organizational change strategies are also available.

Learn more about T-TAP by visiting <http://www.t-tap.org>. There are resources available as well as additional information on the project. If you have more questions, please contact:

**Virginia Commonwealth University**  
P.O. Box 842011  
Richmond, VA 23284-2011  
Voice: (804) 828-1851  
FAX: (804) 828-2193 | TTY: (804) 828-2494  
**Katherine Inge, Project Director**  
[kinge@atlas.vcu.edu](mailto:kinge@atlas.vcu.edu) | (804) 828-5956

ICI  
University of Massachusetts, Boston  
100 Morrissey Blvd.  
Boston, MA 02125  
**John Butterworth, Director of Technical Assistance**  
[john.butterworth@umb.edu](mailto:john.butterworth@umb.edu)

**Additional information & instructions available at:**  
<http://www.t-tap.org>



T-TAP is funded by the Department of Labor (DOL), Office of Disability Employment Policy (ODEP) cooperative agreement # E 9-4-2-01217. Virginia Commonwealth University, is an equal opportunity/affirmative action institution providing access to education and employment without regard to age, race, color, national origin, gender, religion, sexual orientation, veteran's status, political affiliation, or disability. If special accommodations are needed contact Katherine Inge at: [kinge@atlas.vcu.edu](mailto:kinge@atlas.vcu.edu) or Voice (804) 828 - 1851 | TTY (804) 828 - 2494.